# **FELICELLO**

# **Mediation Services**

#### **Certified Mediator for Complex Commercial and High-Conflict Disputes**

Rosanne Felicello is a certified mediator with more than two decades of experience as a litigator in complex commercial, business, and high-stakes disputes. She brings a pragmatic, litigation-informed approach to mediation that focuses on risk assessment, strategic decision-making, and durable resolution.

Her mediation practice is particularly well-suited to matters where:

- The legal issues are complex
- The parties are entrenched
- Counsel and clients need a mediator who understands how cases actually unfold in court and arbitratioN

#### **Mediation Approach**

As a mediator, Ms. Felicello draws on her background representing companies, executives, nonprofits, and individuals in contentious disputes. She understands not only the legal merits, but also the practical, reputational, and strategic pressures that often drive impasse.

Her approach emphasizes:

- Early identification of real decision-makers and risk drivers
- Candid, reality-based evaluation of litigation and arbitration exposure
- Facilitating productive dialogue while respecting counsel's role
- Helping parties move past positional bargaining toward workable outcomes

Ms. Felicello is known for being prepared, direct, and even-handed, while maintaining the discretion and neutrality essential to effective mediation.

She is available for pre-suit, mid-litigation, and pre-trial mediations, as well as private settlement conferences.

### Why Choose a Litigator-Mediator

Ms. Felicello is an effective mediator because she:

- Has real courtroom and arbitration experience, not just mediation training
- Understands how judges and arbitrators evaluate risk
- Can engage meaningfully with experienced counsel
- Appreciates the cost, distraction, and uncertainty of prolonged litigation
- Focuses on resolution without posturing or theatrics

This perspective allows parties to make informed decisions grounded in reality rather than optimism or fear.

## Representative Matters

#### **Types of Matters**

Ms. Felicello is available to mediate a wide range of disputes, including:

- Commercial and business disputes
- Partnership and shareholder conflicts
- Contract and fiduciary duty claims
- Employment and executive disputes
- Nonprofit and governance-related conflicts
- Litigation involving reputational or public-facing risk